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BUILDING MATERIALS...AND RELATIONSHIPS

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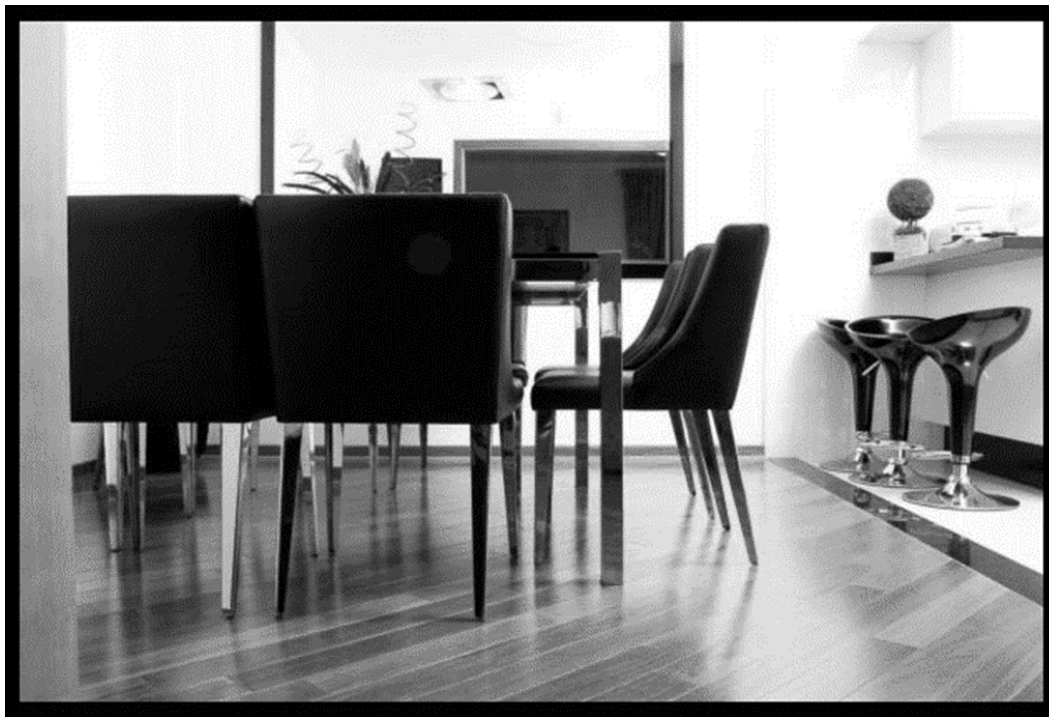
Indusparquet

EXCELLENCE IN BRAZILIAN HARDWOOD FLOORING

ONGOING SPIFF



**ALL PRODUCTS
IN DISPLAY**



\$2/ctn Spiff for IndusParquet Displaying Dealers ONLY
See reverse side for claim instructions and promotion guidelines.



Indusparquet

EXCELLENCE IN BRAZILIAN HARDWOOD FLOORING

FAST CASH
from All Tile





Indusparquet

EXCELLENCE IN BRAZILIAN HARDWOOD FLOORING

ONGOING SPIFF

SPIFF CLAIM INSTRUCTIONS

The PROMOTION CODE For This Spiff Is:

I P O

If this is your **FIRST SPIFF CLAIM**

Fax a completed W9 form* to Spiff Claim Dept at (847) 979-2549.

You only need to do this step once. We will keep your information on file for future spiff claims.

* You can download a blank W9 form from <http://www.irs.gov> or All Tile's Website in the Spiff Claim page after you log in. You may request a faxed blank W9 form by leaving your fax # on the spiff voicemail.

Claim your spiff either **ONLINE or VIA PHONE**

ONLINE
<http://www.alltile.com/debit>

1. Click "Submit Claim"
2. Log in.
If you don't have a log in yet, click "Register Now" on the right. You will be asked for your account number (customer ID).
3. Fill out the form with your name, the promotion code (see below) and the qualifying All Tile Order Number(s).

VOICEMAIL
 Call (847) 979-2499

Leave this information on the voicemail:

- First & Last Name
Please spell out.
- Promotion Code (above)
- E-mail address
Only necessary if this is your first spiff claim.
- All Tile Order Number(s) that Qualify
This is located on the invoice underneath the invoice number.

When will I get my \$\$\$?

If you have a card, your existing card will be loaded approximately one week from the Friday after your submission. New cards will take an additional week.

Spiffs are not paid until products are shipped. See promotion guidelines for complete details. Check your card balance by calling the toll-free number on the back of your card or by visiting <http://www.diamondrewards.com>

Promotion Guidelines

- Qualifying products are first-quality, running-line regulars of the flooring product lines listed on page 1. Promotion continues until further notice. Spiff program available in distributor approved trading areas for this product.
- Once your order has been received, claim your spiff by following the voicemail or online instructions above. Spiffs are not paid until after the order has shipped.
- Spiffs may be claimed no later than 3 months after date ordered.
- Multiple salespeople from one retailer may participate, but each order number can only be claimed by one person. A unique Visa Debit Card will be issued for each participant.
- If this is your first claim, allow 14 days from the Friday after your submission for your All Tile Visa Debit Card to arrive loaded with your first spiff. If you have already received a card and are making an additional spiff claim, we will add this spiff to your existing card one week from the Friday after your submission. This timetable assumes your product has been shipped or picked up when you submit your claim.
- The retailer's All Tile account must be current and in good standing in order to receive incentives on the timetable described in item "e." Spiffs that are delayed for this or any other reason may not be paid out more than one month after the promotion ends.
- Incentive cannot be combined with any other offer, including, but not limited to paying a price lower than All Tile's standard pricing, previously quoted jobs, or project-driven jobs. Inventory purchases do not qualify. Material used for display is ineligible.
- Rewards earned on any returned merchandise will be charged back to your All Tile Visa Debit Card. If the card has insufficient funding for the charge back, retailer's account will be billed.
- In the event of interpretation disputes or typographical errors, the final resolution will be at the discretion of All Tile Management.
- By making a claim in any of All Tile's spiff programs, all salespeople consent to our disclosure, upon request by the retail store owner, of any earnings details in our programs during the time of employment with that retailer. Details about purchases made with the All Tile debit card are not available to anyone other than the cardholder.
- For tax purposes, any individual participant whose earnings exceed \$600 during a calendar year will receive a form 1099 documenting the income.